

**A RESOLUTION APPROVING THE TERMS AND CONDITIONS OF
A MEMORANDUM OF UNDERSTANDING BETWEEN eCAMION
USA, INC AND THE SUFFOLK CITY SCHOOL BOARD FOR THE
SUFFOLK CITY SCHOOL BOARD TO PARTICIPATE IN JULE'S
NETWORK OF CHARGING STATIONS FOR ELECTRIC
VEHICLES FUNDED BY THE NATIONAL ELECTRIC VEHICLE
INFRASTRUCTURE FORMULA PROGRAM ("NEVI")**

BE IT RESOLVED by the Suffolk City School Board as follows:

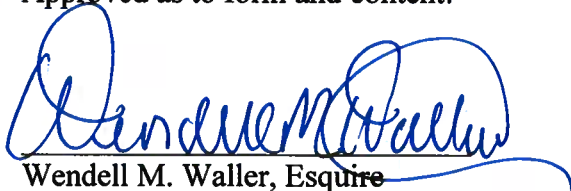
Section 1: That all terms and conditions of the Memorandum of Understanding between eCamion USA, Inc., and the Suffolk City School Board for the Suffolk City School Board to participate in Jule's network of charging stations for electric vehicles funded by the National Electric Vehicle Infrastructure Formula Program ("NEVI"), be, and the same are hereby approved; and

Section 2: That the Chair of the Suffolk City School Board is hereby authorized and directed to execute the said Memorandum of Understanding on behalf of the School Board.

READ AND ADOPTED: _____

TESTE: _____
Clerk

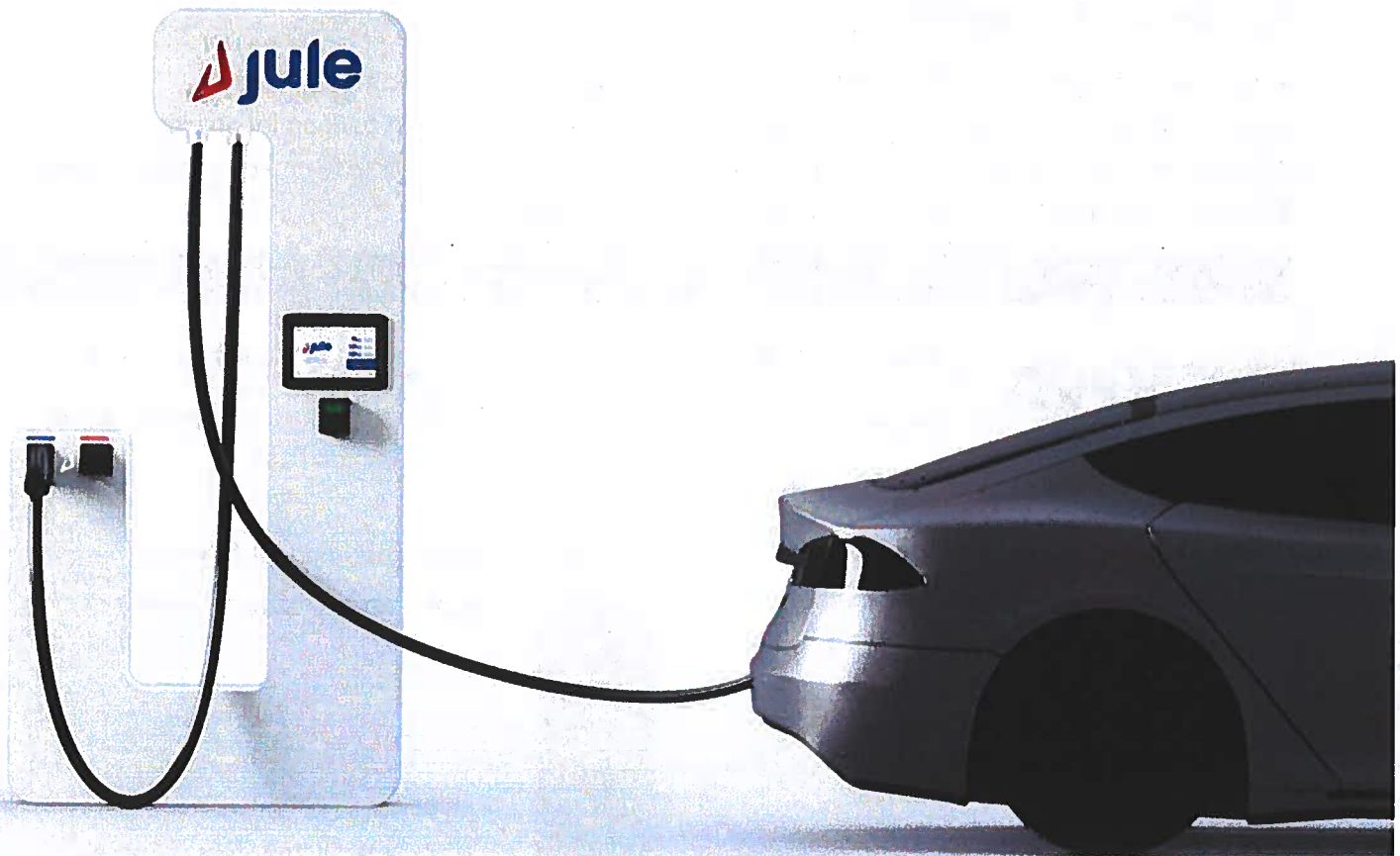
Approved as to form and content:

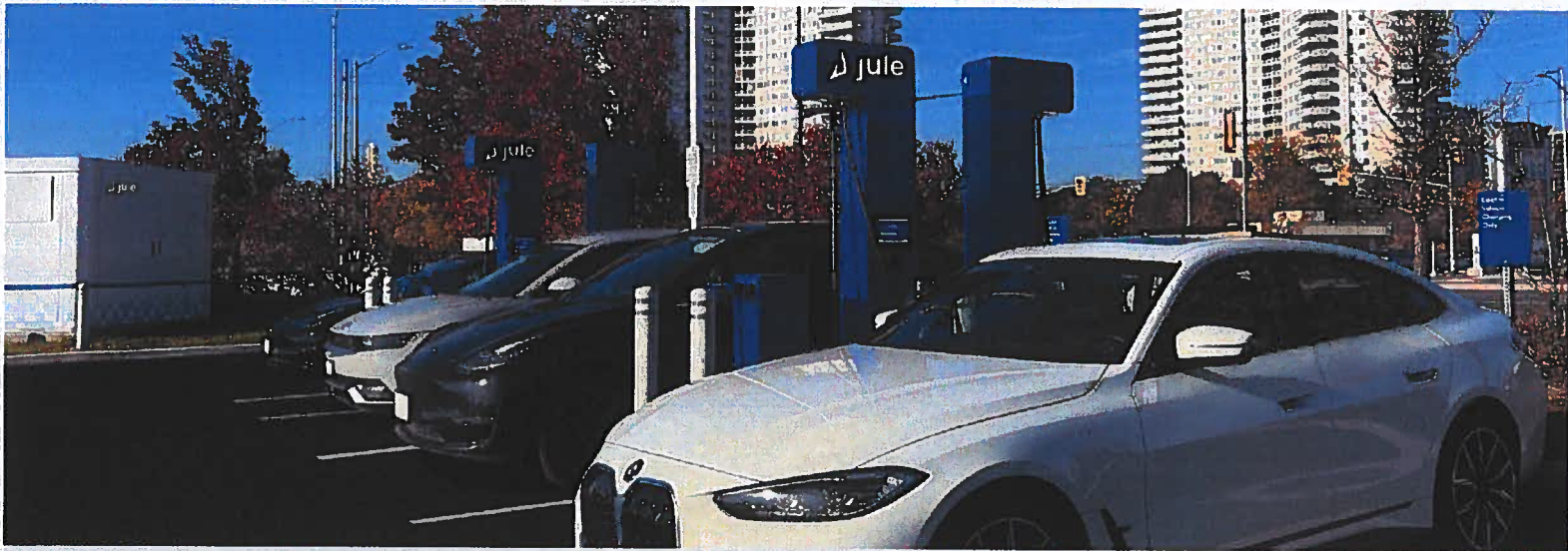


Wendell M. Waller, Esquire
School Board Attorney



NEVI No-Cost Hosting Program Overview
Candidate Application Form
Memorandum of Understanding





Candidate Agreement Overview

Jule will Install a NEVI Compliant System

- ▷ (4) 150 kW EV Chargers
- ▷ Build America, Buy America
- ▷ 24 x 7 Customer Support
- ▷ (1) 440 kWh Energy Storage
- ▷ UL and OCPP 2.0
- ▷ CCS and Tesla Compatible

No – Cost Hosting Opportunity

Project costs range from USD \$650,000 to \$800,000, **all at no expense to the Candidate.**

Jule will pay a monthly fee of \$100 per parking space to rent the required parking lot spaces. *

Jule will provide full Operations and Maintenance coverage, including property and equipment insurance.

Jule will install a sub-meter and pay for all additional electricity costs.



Candidate Installation Requirements

- ▷ **24x7 Public Access to Chargers**
- ▷ **1 Mile Radius of Highway Exit**
- ▷ **Site Modification Authorization**
- ▷ **Provide Site Access for:**
 - Site Survey
 - Utility Interconnection
 - Trenching for Electrical Conduit
 - Construction of Concrete Pads
 - Charging Station Signage

▷ Required Space for Jule NEVI System



CANDIDATE SITE ASSESMENT QUESTIONS

AUTHORIZED CONTACT INFORMATION	
Name <i>(First and Last)</i>	Dr. John B. Gordon III
Title	School Superintendent
Email Address	johngordon@spsk12.net
Phone Number	757-925-6752
BUSINESS INFORMATION	
Business Name	Suffolk City School Board (College and Career Academy at Pruden)
Business Address	4169 PRUDEN Blvd Suffolk VA
Business Website	spsk12.net
Type of Business	Other <input type="text" value=""/>
Number of Properties within your group / franchise or that you have influence over?	-
PROPERTY INFORMATION	
EV Site Address <i>(If different from main address)</i>	4169 PRUDEN Blvd Suffolk VA
Describe the Preferred Location for Equipment <i>(if any)</i>	
Property Parcel ID Number	24*141
Building Ownership Status	<input checked="" type="checkbox"/> Owner <input type="checkbox"/> Lessee
Parking Lot Ownership Status	<input checked="" type="checkbox"/> Owner <input type="checkbox"/> Lessee
If Lessee* , please provide details of lease terms, expirations, and renewal or attach a copy to this Form.	
* Owner Contact Name	Dr. John B. Gordon III
* Owner Phone Number	757-925-6752
* Owner Email Address	johngordon@spsk12.net

UTILITY INFORMATION

Note: Even though there will be a sub-meter installed, and all EV charging electricity will be separate and paid for, it is still imperative that ALL the required utility and electrical information be provided at this submission stage. This data ensures successful system installation by providing engineering insights into existing infrastructure and requirements, as well as significantly increasing the overall chances of award approval by the State.

Utility Company	Dominion Virginia Power	
Utility Account Number	1166365005	
Utility Bills (3 Months)	<input checked="" type="checkbox"/>	Requesting 3 months of consecutive electrical utility bills to analyze your building's energy usage and optimize the installation process.

SITE ELECTRICAL PHOTOS



PROVIDE A CLEAR PHOTO OF MAIN ELECTRICAL FEED NAMEPLATE

Step 1: Locating Your Main Electrical Panel

Find your main electrical panel in areas like the basement, garage, utility room, or outside your building. Look for a metal door or cover revealing circuit breakers or fuses.

Step 2: Identifying the Nameplate

The nameplate, typically a Sticker or Metal plate, lists the panel's electrical specifications including incoming voltage and amperes. It's usually located on or inside the panel door.

Step 3: Taking a Clear Photo

Ensure good lighting for clear visibility. Take the photo straight on to avoid blurs or shadows. Verify the electrical information's legibility in the photo.

Consider taking multiple photos if unsure.



PROVIDE CLEAR PHOTOS OF EXISTING UTILITY INFRASTRUCTURE ON SITE

Required photos of utility-owned infrastructure, such as pad-mounted transformers, pole-mounted transformers, and switchgear, are necessary. These images will assist in initially evaluating the site's existing electrical capacity and determining any utility upgrades needed for new installations. Capturing these images allows for accurate planning for integration with the utility's system, which is essential for the approval process, ensuring a seamless and cost-effective project execution.



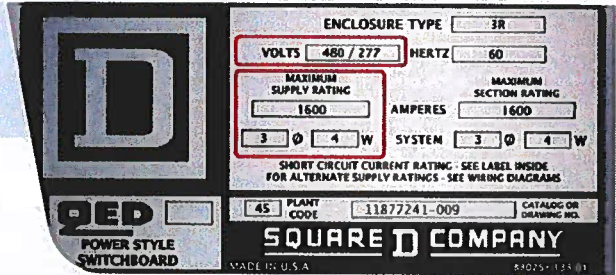
ADDITIONAL PHOTOS: PREFERRED LOCATION FOR EQUIPMENT IN PARKING LOT

If there is a preferred location for the equipment to be placed, provide photos of the area. This will assist the engineering teams in assessing the property for feasibility and determining the best parking slots for installation.

REQUIRED PHOTO EXAMPLES

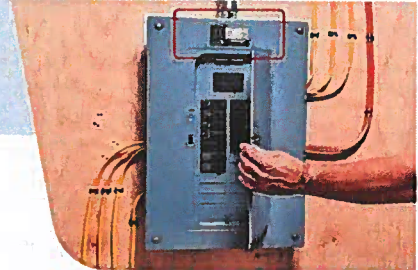
Main Electrical Panel Service Nameplate

The service nameplate provides crucial information such as the panel's maximum voltage, current capacity, phase & frequency. It's usually found on the panel's exterior or inside the panel door.



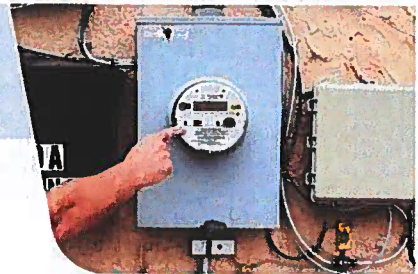
Electrical Panels, Switchgear, and Disconnects

Identify these by their metal enclosures, often found in utility spaces or building exteriors. Panels contain labeled breakers or fuses. Switchgear and disconnects have handles or levers and safety labels.



Utility Equipment: Electrical Meter (Typically Outside)

The electrical meter measures the amount of electricity consumed by the building. It is typically located on the building's exterior, near the main electrical panel or point of service entry.



Utility Equipment: Pad Mounted Transformer

A pad-mounted transformer reduces high voltage electricity to a lower voltage for use in buildings. It is a large metal box on a concrete pad, often found in commercial or residential areas with underground power lines.



Utility Equipment: Pole Mounted Transformer

Similar to pad-mounted transformers, pole-mounted transformers reduce high voltage to a lower voltage. These are mounted on utility poles and are commonly found in areas with overhead power lines.



SITE AMENITIES

Select which Amenities are available at the proposed property:

- | | |
|----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|
| <input checked="" type="checkbox"/> 24/7 EVSE Parking Lot Access | <input checked="" type="checkbox"/> Evening Parking Lot Lighting |
| <input checked="" type="checkbox"/> 24/7 Camera Surveillance | <input type="checkbox"/> ADA Accessibility into Business |
| <input type="checkbox"/> Staff Charging Assistance Availability | <input type="checkbox"/> Food & Beverage Availability |
| <input checked="" type="checkbox"/> Staff Site Support (trash removal, cleaning, etc) | <input type="checkbox"/> Public Wi-Fi |
| <input type="checkbox"/> Indoor Resting Area | <input type="checkbox"/> Nearby Attractions |

ADA Public Bathroom Availability within 500 ft of EVSE Location

- | | |
|----------------------------------------------|-------------------------------------------------|
| <input type="checkbox"/> Availability | 0 <input type="checkbox"/> Hours Per Day |
|----------------------------------------------|-------------------------------------------------|

If possible, provide a brief overview regarding your EV/Energy Renewable Initiatives and explain why your property would benefit from being chosen for this Exclusive NO-Cost Program.

The College and Career Academy at Pruden (CCAP) is a public school that offers students in grades 10, 11 and 12 to participate in Career and Technical Education (CTE) programs as a component of their public education experience, earning credit for their school and college education. Programs are taught on a two-and-a-half block schedule. In some programs, it is possible to earn verified credits toward graduation by successfully passing industry or state certification/licensure examinations approved by the Virginia Department of Education. One of the courses offered at CCAP is Automotive Technology. By having an EV charging station on the school campus will enable students to gain valuable insight into this new technology that reduces environmental pollution and reduces energy costs.

PLEASE CONFIRM YOUR SUBMISSION CHECKLIST

- | | |
|---------------------------------------------------------------------------|---------------------------------------------------------------|
| <input checked="" type="checkbox"/> Candidate Site Assessment Form | <i>Complete and provide one per project site</i> |
| <input checked="" type="checkbox"/> Site Host Letter of Commitment | <i>Sign the Memorandum of Understanding for all sites</i> |
| <input checked="" type="checkbox"/> Utility Bills | <i>Provide at least 3 months of consecutive utility bills</i> |
| <input checked="" type="checkbox"/> Site Photos | <i>Provide the requested photos for each project site</i> |
| <input type="checkbox"/> Additional State Documents (if any) | <i>If the state requires, this will be communicated</i> |

Request Notes:

MEMORANDUM OF UNDERSTANDING (MOU)

Between eCAMION USA, Inc. & Suffolk City School Board

This Memorandum of Understanding (hereinafter referred to as the "MOU") is made and entered into by and between the eCAMION USA, Inc., an Alabama corporation, residing at 505 20th St, Unit 1200 Birmingham, AL 35203 (hereinafter referred to as "Jule"), and Suffolk City School Board, a Municipality , residing at P O BOX 1549 SUFFOLK VA 23439, hereinafter referred to as "Owner".

WHEREAS, Jule provides a variety of vehicle charging support services to owners of electric plug-in vehicles; and

WHEREAS, having charging stations onsite allows Owner to differentiate its location, attract high-value customers, and promote sustainable and environmentally-sound transportation; and

WHEREAS, on November 15, 2021, the Bipartisan Infrastructure Law, also referred to as the Infrastructure Investment and Jobs Act became law, containing significant new funding for electric vehicle charging stations, including the National Electric Vehicle Infrastructure Formula Program ("NEVI") which provides funding to states to strategically deploy electric vehicle charging infrastructure and to establish an interconnected network to facilitate data collection, access, and reliability; and

WHEREAS, Jule is applying for NEVI grants in various states in coordination with corporate partners; and

WHEREAS, Owner desires to participate in Jule's network of charging stations for electric vehicles funded by NEVI grants in the State Virginia and

WHEREAS, Jule and Owner contemplate entering into formal written Parking Lot License Agreements which shall specify with certainty all of the terms and conditions of a future relationship between the Jule and Owner with respect to the Subject Properties listed on **Exhibit A**, attached hereto and made a part hereof, that are awarded a NEVI grant.

NOW, THEREFORE BE IT RESOLVED that Jule and Owner agree as follows:

1. Jule's responsibilities shall be as follows:

(a) Develop plans for installation of electric vehicle charging stations to be accessed by five parking spaces for each of the Subject Properties.

(b) Jule shall apply for NEVI grants for the Subject Properties in the State of Virginia based upon the plans set forth in subsection 1(a) and pricing set forth in Section 2(a).

(c) Jule has all necessary power and authority to enter into and perform its obligations hereunder and by proper action Jule has duly authorized the execution, delivery and performance of this MOU.

2. Owner responsibilities shall be as follows:

(a) In connection with the application for NEVI grants for each of the Subject Properties Owner will be paid for four of the five parking spaces required to install an EV charging station at a monthly rate of \$100 each to be set forth in the Parking Lot License (Section 4).

(b) With respect to the NEVI grants Owner agrees to provide reasonable assistance to Jule in obtaining such funding and agrees to support Jule's applications for NEVI grants for the Subject Properties.

(c) Owner has all necessary power and authority to enter into and perform its obligations hereunder and by proper action the Owner has duly authorized the execution, delivery and performance of this MOU.

3. Jule and Owner shall abide by all pertinent Local, State and Federal guidelines.

4. This MOU is solely a statement of the general understanding of the parties and shall be effective to bind both parties to negotiate in good faith and agree upon Parking Lot License Agreements for each of the Subject Properties awarded NEVI grants. The term of this MOU shall remain in effect for a period of time not to exceed 12 months.

5. The terms of this MOU shall become effective only upon approval and execution of Jule and approval and execution of Owner

IN WITNESS WHEREOF, Jule and Owner have executed this Memorandum of Understanding on this the _____ day of _____, 2024.

Suffolk City School Board

ECAMION USA, INC

By: _____
Its: Duly Authorized Officer

By: 
Its: Duly Authorized Officer

Karen L. Jenkins
Name (Printed)

Bradley Staite
Name (Printed)

School Board Chair
Title

Business Development Manager
Title

EXHIBIT A

GUIDELINES FOR LISTING ADDITIONAL PROPERTIES AND UTILITY ACCOUNTS:

To maintain state compliance, all properties listed in Exhibit A must be owned by the Authorized Officer and Signatory specified in the attached MOU. If a property is owned by a different entity, a separate MOU must be submitted for each. Additionally, complete a corresponding Candidate-Form for each additional property.

Additional Property

Business Name _____
EV Site Address _____
Property Parcel ID Number _____
Utility Company _____
Utility Account Number _____

Additional Property

Business Name _____
EV Site Address _____
Property Parcel ID Number _____
Utility Company _____
Utility Account Number _____

Additional Property

Business Name _____
EV Site Address _____
Property Parcel ID Number _____
Utility Company _____
Utility Account Number _____

Additional Property

Business Name _____
EV Site Address _____
Property Parcel ID Number _____
Utility Company _____
Utility Account Number _____

Additional Property

Business Name _____
EV Site Address _____
Property Parcel ID Number _____
Utility Company _____
Utility Account Number _____

Additional Exhibit A can be provided if necessary or appended by a spreadsheet of the business portfolio.